



# Illinois - Australia

## TRADE AND INVESTMENT STATISTICS

### Exports are a Vital Part of Illinois' Economy<sup>A</sup>

- Preliminary Illinois exports totaled over \$78.67 billion in 2022. The preliminary agricultural adjusted figure for 2022 is \$82.69 billion; **both All Time Highs.**<sup>C</sup>
- Since 2009, Illinois exports have increased by \$37.05 billion, or 89.0%
- Illinois is the largest exporting state in the Midwest and the 5th largest in the nation, using agricultural adjusted figures provided by Census Bureau/USDA cash receipts.<sup>C</sup>
- 19 out of top 20 export industries increased since 2021
- 19 out of top 20 export industries increased since 2009
- Top 10 Illinois export industries have seen gains since 2009
- 9 of the top 10 Illinois export partner countries have seen gains since 2009
- Export activities support over 800K jobs in Illinois.<sup>B</sup>

### Top 5 Industries for Illinois Exports in 2022 (in billions)

| Illinois' Top 5 Export Industries<br>(63.6% of total) | 2022 Annual Exports (Billions) | Change since 2021 | Change Since 2009 |
|---|--------------------------------|-------------------|-------------------|
| Chemicals   | \$16.00                        | 12.8%             | 157.4%            |
| Machinery, Except Electrical                          | \$12.58                        | 12.4%             | 31.5%             |
| Transportation Equipment                              | \$8.76                         | 31.4%             | 117.4%            |
| Computer and Electronic Products                      | \$8.04                         | 11.7%             | 74.1%             |
| Food and Kindred Products                             | \$4.66                         | 12.0%             | 89.1%             |
| <b>Total All Industries</b>                           | <b>\$78.67 Billion</b>         | <b>19.0%</b>      | <b>89.0%</b>      |

### Top 5 Countries for Illinois Exports in 2022 (in billions)

| Illinois' Top 5 Partner Countries<br>(61.8% of total) | 2022 Annual Exports (Billions) | Change since 2021 | Change Since 2009 |
|---|--------------------------------|-------------------|-------------------|
| Canada  | \$24.27                        | 30.0%             | 96.9%             |
| Mexico  | \$11.53                        | 29.0%             | 224.7%            |
| Australia   | \$4.56                         | 29.4%             | 185.6%            |
| Germany   | \$4.28                         | 14.0%             | 113.2%            |
| China   | \$3.98                         | 13.7%             | 61.1%             |
| <b>Total All Partner Countries</b>                    | <b>\$78.67 Billion</b>         | <b>19.0%</b>      | <b>89.0%</b>      |

### Total Trade between Illinois and Australia in 2022

- Illinois exports to Australia totaled \$4.56 billion in 2022, a 185.7% increase since 2009. Australia is Illinois' 3rd largest export market
- Illinois ranks 1st among the 50 U.S. states in exports to Australia
- Illinois imports from Australia totaled \$8.92 billion in 2022, a 44.3% increase since 2009. Australia is Illinois' 23rd largest import market
- Illinois ranks 4th among the 50 U.S. states in imports from Australia

### Top 5 Industries for Illinois Exports to Australia in 2022

| Export Industries<br>(89.2% of Total) | 2022 Annual Exports (Millions) | Change since 2021 | Change Since 2009 |
|---------------------------------------|--------------------------------|-------------------|-------------------|
| Machinery, Except Electrical          | \$1.88 Billion                 | 25.9%             | 124.5%            |
| Chemicals                             | \$1.18 Billion                 | 53.5%             | 1,153.0%          |
| Transportation Equipment              | \$438.1                        | 25.9%             | 206.3%            |
| Computer And Electronic Products      | \$300.3                        | 27.2%             | 101.3%            |
| Fabricated Metal Products, Neso       | \$269.7                        | 20.5%             | 251.81%           |
| <b>Total All Industries</b>           | <b>\$4.56 Billion</b>          | <b>29.4%</b>      | <b>185.7%</b>     |

### Top 5 Industries for Illinois Imports from Australia in 2022

| Import Industries<br>(81.4% of Total) | 2022 Annual Exports (Millions) | Change since 2021 | Change Since 2009 |
|---------------------------------------|--------------------------------|-------------------|-------------------|
| Food And Kindred Products             | \$342.8                        | 8.7%              | 413.8%            |
| Chemicals                             | \$151.8                        | -18.6%            | 62.0%             |
| Minerals And Ores                     | \$124.7                        | 375.4%            | -46.4%            |
| Transportation Equipment              | \$118.1                        | 3.4%              | 2,074.4%          |
| Machinery, Except Electrical          | \$89.0                         | 51.0%             | 142.4%            |
| <b>Total All Industries</b>           | <b>\$1.01 Billion</b>          | <b>18.3%</b>      | <b>87.3%</b>      |

### Australian Foreign Direct Investment in Illinois<sup>D</sup>

- Illinois ranks #2 in the nation and Chicago ranks #1 amongst largest metro areas for new and expanding corporate locations.
- Illinois is home to over 2,634 foreign firms that employ more than 380,503 Illinois residents
- Australian firms employ 7,122 Illinoisans at 103 distinct locations for 50 subsidiaries
- Australia is Illinois' 10th largest FDI partner by employment

### Top Australian Firms with Employment in Illinois<sup>D\*</sup>

| Firm Name                     | Number of Employees |
|-------------------------------|---------------------|
| KOTOBUKI REALTY CO., LTD.     | 3,077               |
| NTN CORPORATION               | 2,104               |
| ASTELLAS PHARMA INC.          | 2,081               |
| KOITO MANUFACTURING CO., LTD. | 1,902               |
| DENTSU GROUP INC.             | 1,340               |

### Top Illinois Firms with Employment in Australia<sup>D\*\*</sup>

| Firm Name                | Number of Employees |
|--------------------------|---------------------|
| Motorola Solutions, Inc. | 528                 |
| Caterpillar Inc.         | 456                 |
| Abbott Laboratories      | 367                 |
| The Boeing Company       | 213                 |
| CMC Materials, Inc.      | 160                 |

<sup>A</sup>: Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau July 2023, preliminary

<sup>B</sup>: Export Employment Source – DCEO-REMI analysis using data from: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. This statistic will be updated in spring 2024.

<sup>C</sup>: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading. Has a known and important shortcoming especially regarding agriculture consolidation and consolidation in general at coastal ports. Logistics companies and commodity trading firms maybe the exporter of record even though the products came from a different state/producer.

<sup>D</sup>: Foreign Direct Investment Data Source – Dunn and Bradstreet April 2022 (preliminary) \*FDI employment data (domestic) is subject to market fluctuations and data modeling. \*\*IL Foreign country employment reporting based on very modeled data and may show regional HQ employment rather than country level