

Equitable Energy Future Grant Program Technical Assistance Session



Presenters

- Aaron McEvoy, DCEO, Office of Energy and Business Utility, CEJA Grants Manager
- Linda Larsen, DCEO CEJA Implementation Team Program Manager, University of Illinois
- Amber Broughton, DCEO Office of Accountability





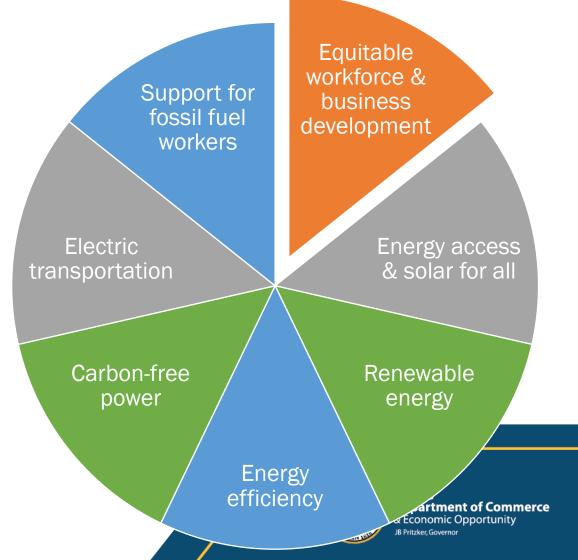
1. CEJA ecosystem overview

- 2. Program requirements
- 3. Funding and eligibility
- 4. GATA, Pre-qualification, and other requirements
- 5. Application and submission information



What is the Climate and Equitable Jobs Act, or CEJA?

Comprehensive energy legislation that centers equity and puts Illinois on track to achieve 100 percent renewable energy by 2050.



CEJA Workforce Ecosystem

Workforce training programs











Contractor support programs





Economic development jobs & environmental justice



Energy Transition Community Grant





Equitable Energy Future Grant

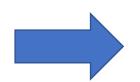


Community Solar Energy Sovereignty

CEJA equity focus

Some groups of people and communities benefit more from clean energy investments.

Some suffer more from environmental impacts and community disinvestment.



The benefits of clean energy investments and good-paying clean energy jobs should be distributed equitably.

Equality



The assumption is that everyone benefits from the same supports. This is equal treatment.

Equity



Everyone gets the supports they need (this is the concept of "affirmative action"), thus producing equity.

Justice



All 3 can see the game
without supports or
accommodations because
the cause(s) of the
inequity was addressed.
The systemic barrier has
been removed.

What is Equity?

Overcome barriers to project, community, and business development caused by a lack of capital in low-income communities and historically disadvantaged populations





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The big idea

What will the grant provide?

 Seed funding and pre-development funding to support the development of renewable energy and energy efficiency projects.

Who can get funding?

Eligible contractor businesses

Why?

• To remove barriers to project, community & business development caused by lack of capital.

Who will the grant benefit?

- Contractor businesses in historically disadvantaged communities
- Equity investment eligible communities
- Low-income households



Projects will be prioritized that provide opportunities for CEJA program participants and graduates

Workforce training programs











How will your project help grow the clean energy workforce?

Contractor support programs





Equitable Energy Future Grant Program Goals



Support the development of renewable energy and energy efficiency projects.



Help equity eligible contractors grow their businesses.



Provide economic, environmental benefits to historically disadvantaged communities.

What kinds of energy efficiency and renewable energy projects will be funded?

Projects that provide benefits to low-income communities (50% of energy produced or saved goes to low-income households)

Projects that invest in equity investment eligible communities

Projects that provides on-the-job training

Projects that support contractors who are participating in CEJA contractor programs

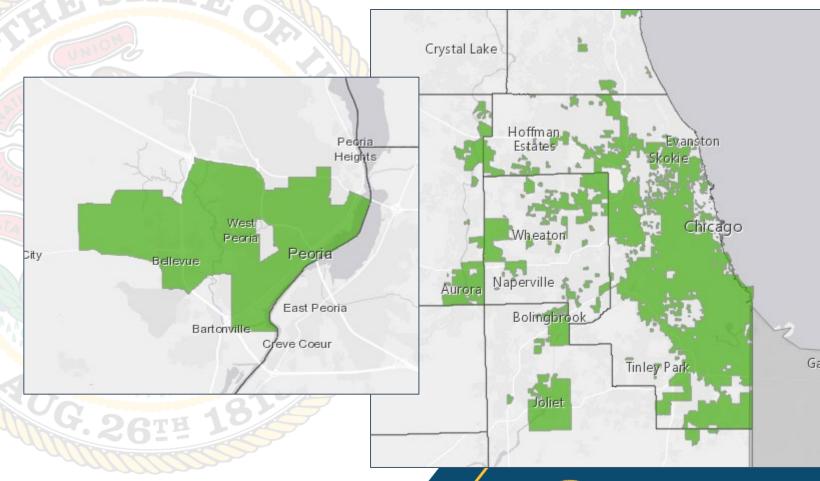
Projects that support CEJA or FEJA workforce program participants or graduates



Priority projects are those that are located in or support an equity investment eligible community.

Environmental Justice communities

 Restore. Reinvest. Renew (R3) communities







What kinds of planning & development activities can the funds be used for?

Professional services

Project application, deposits, and approvals

Purchasing and leasing of land

Permitting and zoning

Interconnection application costs, **studies**

Equipment & supplies

Community engagement

Staff and operations expenses



How will the funding be provided?

The funding is to be provided upfront to support development activities.

Funding will be allocated in two phases

- 1. Planning and feasibility
- 2. Pre-development construction

Applicants can request funding for activities in either or both phases.

The Department will review Phase 1 performance metrics to determine whether the grantee may receive funding for phase 2 activities.



What's the difference between phase 1 and phase 2?

Phase 1: Planning and feasibility	Phase 2: Pre-development construction	
Market analysis	Selecting contractors/securing contracts	
Property due diligence	Project application costs	
Community outreach & engagement	Purchasing/leasing land	
Architecture, design, engineering services	Permitting/zoning	
Auditing, consulting, developer services	Interconnection application costs, studies	
Site acquisition planning	Equipment & supplies	
Sourcing project funding	Employee training	
Project grant writing	Community outreach, marketing, engagement	
	Staff & operations expenses	



What are the reporting requirements?

Grantees will report the following:

Planning/development activities completed

Renewable project(s) successfully completed

Energy efficiency projects successfully completed

Installed capacity of completed renewable energy projects

Projected output of completed renewable energy projects

Projected annual energy savings of completed energy efficiency projects

Permanent full-time equivalent jobs created

Investment leveraged





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Funding available

Total award: \$25.5 million/yr

Award range: \$250,000 to \$1,000,000

Number of awards: Up to 40

Period of performance is expected to be up to four years

Who can apply? Equity Eligible Contractors

A business that is majority owned by equity eligible persons

A nonprofit or cooperative that is majority governed by equity eligible persons

A natural person that is an equity eligible person offering personal services as an independent contractor

Who is an equity eligible person?

Current or former participants in the CEJA or FEJA programs

Persons who were formerly incarcerated

Current/former members of foster care system

People who live in equity investment eligible communities.



Also eligible: An Illinois business or nonprofit/coop that meets equity building criteria of the Public Utilities Act

- Must provide a diversity, inclusion and access plan with goals and objectives for subcontractors, vendors, and workforce.
- Must describe strategy to meet workforce and contractor objectives described in Section A-Program Description.



Want to partner with another business?

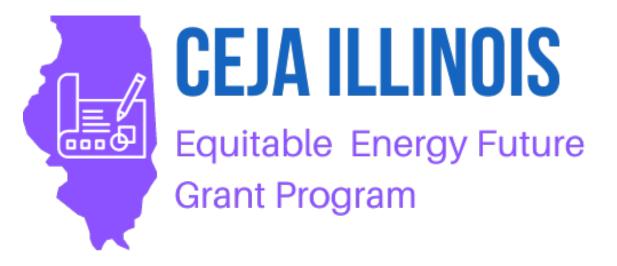
You can apply as a single contractor business or partner with one or more other businesses.

Project activities	Got this covered	Need help
Planning and project development		
Project application		
Purchasing and leasing		
Permitting and zoning		
Community outreach, marketing & engagement		
Interconnection activities		

Identify subcontractor services you will need

- Architecture, design, or engineering services
- Energy auditing services
- Consulting services
- Developer services
- Interconnection studies





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Overview

- Review the DCEO Grant Process
- How to register in the IL GATA Grantee Portal
- Pre-Qualification
- Notice of Funding Opportunity
- What to expect after Grant Award



Competitive Grant Life Cycle

Pre-Award Requirements



Application Submission/Review



Active Grant

- Valid UEI number
- Current SAM.gov account
- Not be on the Federal Excluded Parties list
- Be in Good Standing with the Illinois Secretary of State
- Not be on the IL Stop Payment List
- Fiscal and Administrative Risk Assessment

NOTE: can all be found at grants. Illinois.gov/portal

- Merit Review Committee
- Programmatic Risk
 Assessment Questionnaire
- Accepted Applicants will Receive Notice
- Grant Agreement Execution

NOTE: application and information above can be found on the Catalog of State Financial Assistance (CSFA) or DCEO staff for direct grants

- Grant funds are paid on a reimbursement basis, except an initial working capital advance
- Grant funds will be disbursed upon approval of expenditure reports



What is GATA?

- GATA Grant Accountability and Transparency Act
- GATA Goals:
 - Remove duplicative processes
 - Increase accountability and transparency
 - Follow 2 CFR 200



Getting Started in the GATA Grantee Portal

- https://grants.illinois.gov/portal/
 - Create Account

Illinois Grant Accountability and Transparency Act Welcome to the GATA Grantee Portal

Grantee Portal Sign In Amplifund Sign In Create Account

Public Account Help Partner Account Help

To access the Portal or Amplifund you must have an Illinois.gov account.

To create an account, click the Create Account button.

For Public domain account help, click the Public Account Help button.

For Partner domain account help, click the Partner Account Help button.

Partner account usernames end in "@external.illinois.gov" and are most likely DHS CRV account users.

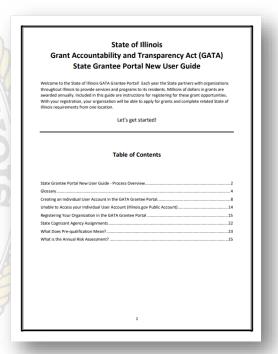
Note: To bookmark this Portal, bookmark this page. Bookmarking the sign in page will cause an error.

Grantee Portal Frequently Asked Questions?



Getting Started in the GATA Grantee Portal

- GATA New User Guide
 - https://www2.illinois.gov/sites/GATA/ Documents/Resource%20Library/GA TA%20New%20User%20Guide.pdf
 - Provides step-by-step GATA Portal instructions
 - For new or current Portal users
- Grant Accountability and Transparency Unit at GOMB
 - https://gata.illinois.gov/





Pre-Qualification

- Required
- Maintain compliance
- Meet expectations
- Responsibly manage funds
- Effective Communication

PRE-QUALIFICATION INFORMATION			
SAM.gov Account:	Good until 8/5/2023		
Federal Employer ID (FEIN):	Good		
Federal Excluded Parties List:	Good		
Federal Delinquent Debt:	Good		
Illinois Secretary of State:	Good		
Illinois Stop Payment List:	Good		
Illinois DHFS Sanction List:	Good		

Grantee must be in qualified status by the application review date by the state awarding agency.



Pre-Qualification Status

Your organization not in good standing. Items in red require your action.

Items in yellow are being evaluated by the State. Their status could take up to one business day.

Requirement	Status	Remediation
SAM.gov Account	UEI not found	Help
Federal Employer ID (FEIN)	Pending	Help
Federal Excluded Parties List	Good	Help
Illinois Secretary of State	Not Found	Help
Illinois Stop Payment List	Good	Help
Illinois DHFS Sanction List	Good	Help

Your organization must remain in good standing in all pre-qualification requirements. The status of these requirements are validated nightly. Notifications when changes occur to the pre-qualification status can be emailed to Grantee Portal Access users by clicking the "Manage" button below.



SAM.gov Account

- Active registration required
 - Validated annually
- UEI Number
 - Used in the IL GATA Grantee Portal
- Registration should be set to "Public"
- Receiving UEI vs Complete Registration

Requirement

SAM.gov Account

Federal Employer ID (FEIN)

Federal Excluded Parties List

Illinois Secretary of State

Illinois Stop Payment List

Illinois DHFS Sanction List



Federal Employer ID (FEIN)

- Business entity identification
- Used by federal government
- Request from IRS
- Verification confirmed automatically from SAM.gov

Requirement

SAM.gov Account

Federal Employer ID (FEIN)

Federal Excluded Parties List

Illinois Secretary of State

Illinois Stop Payment List

Illinois DHFS Sanction List



Federal Excluded Parties List

- Excluded from receiving Federal contracts
- Suspensions and debarments
- Generated by SAM.gov
- Automatically updated

Requirement

SAM.gov Account

Federal Employer ID (FEIN)

Federal Excluded Parties List

Illinois Secretary of State

Illinois Stop Payment List

Illinois DHFS Sanction List



Illinois Secretary of State

- Certificate of Good Standing
- Business entity exists
- Allowed to conduct business in Illinois
- In compliance with State regulations
- www.ilsos.gov
- Not needed for governmental entities

Requirement

SAM.gov Account

Federal Employer ID (FEIN)

Federal Excluded Parties List

Illinois Secretary of State

Illinois Stop Payment List

Illinois DHFS Sanction List



Illinois Stop Payment List

- Entity has fallen out of compliance.
- View reason in the portal
- For questions, contact your former Grant Manager or your cognizant agency
 - For DCEO, contact ceo.granthelp@illinois.gov

Requirement

SAM.gov Account

Federal Employer ID (FEIN)

Federal Excluded Parties List

Illinois Secretary of State

Illinois Stop Payment List

Illinois DHFS Sanction List



Illinois DHFS Sanction List

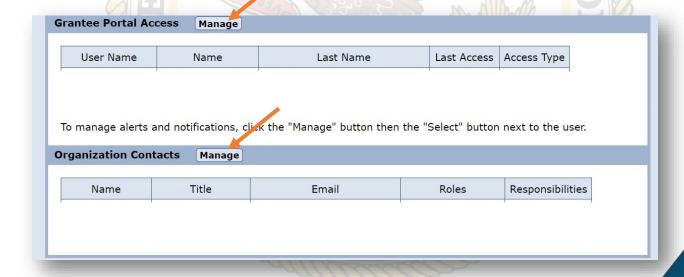
- Not eligible for Medicaid Reimbursement
- Administrative action taken against entity or individual
- Violation of:
 - Administrative Rule
 - Civil Law
 - Criminal Offense





Other GATA Grantee Portal Tips

- Maintain current and accurate contact list
- Ensure fiscal year end date is accurate





Notice of Funding Opportunity (NOFO)

- Outlines all important details of program and how to apply
- NOFO Sections:
 - Program Description
 - Funding Information
 - Eligibility Information
 - Application and Submission Information
 - Application Review Information
 - Award Administration Information
 - State Awarding Agency Contracts
 - Other Information, if applicable

Other NOFOs can be found in the CSFA

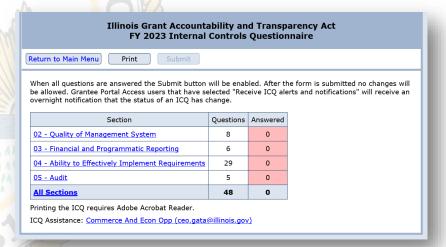


Fiscal and Administrative Internal Controls Questionnaire (ICQ)

- Must be completed every State Fiscal Year in the GATA Grantee Portal
- Mitigates risk and builds grantee capacity (not punitive)

Fiscal and Administrative Internal Controls Questionnaire (ICQ) ICQ State FY Date Started Date Submitted Date Accepted 03-13-2023 04-22-2022 2023 View 2022 03-30-2021 04-14-2020 2020 03-06-2019 02-25-2020 View 2019 06-28-2018 12-19-2017

An ICQ is required for each state fiscal year your organization does business with the State of Illinois. For example, state FY 2018 which begins on 7/1/2017 and runs through 6/30/2018 requires an FY 2018 ICQ. Notifications when changes occur to an ICQ status can be emailed to Grantee Portal Access users by clicking the "Manage" button below.





Post-Award Requirements

- With Your Grant Manager
 - Periodic Financial Report
 - Periodic Performance Report
- In the GATA Grantee Portal
 - Consolidated Year End Financial Statement and Audit



Audit Types and Submission Deadlines

Total Expenditures of Federal Awards (direct or pass through)	Total Expenditures of State Awards	Not-For Profit and Governmental Grantees	For Profit Grantees	Audit Report Submission Deadline
During the gran	tee's fiscal year			
\$750,000 or more	N/A	Single Audit	Program-Specific Audit	9 months after grantee fiscal year end
	\$500,000 or more	Generally Accepted Governmental Auditing Standards Financial Statement Audit		6 months after grantee fiscal year end
Less than \$750,000	\$300,000 or more		epted Auditing al Statement Audit	6 months after grantee fiscal year end
	Less than \$300,000	conducted of	report if audit due to other ements	6 months after fiscal year end



Resources

Visit: https://dceo.illinois.gov/dceo.illinois.gov/dceo-grants.html

Questions can be sent to CEO.GrantHelp@Illinois.gov

Scan Here





Uniform Grant Application in fillable PDF format

Uniform Budget utilizing template provided by DCEO

Conflict of Interest Disclosure

Mandatory Disclosure

Energy Future Grant Application utilizing template

Applicant Submission Documents

Find all NOFO Materials and resources here: https://dceo.illinois.gov/aboutdceo/grantopport unities/3271-2636.html





- 1. CEJA ecosystem overview
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Uniform Application for State Grant Assistance

Illinois Department of Commerce & Economic Opportunity
Uniform Application for State Grant Assistance
Agency Completed Section
1. Type of Submission:
Pre-Application
Application
Changed/Corrected Application
2. Type of Application:
New
Continuation (i.e. Multiple Year Grant)
Revision (Modification to Initial Application)
Date/Time Received By State (Completed by State Agency Upon Receipt of Application)
Name of Awarding Agency Department of Commerce and Economic Opportunity
5. Catalog of State Financial Assistance (CSFA) Number
6. CSFA Title
Federal Assistance Listing Not Applicable (No Federal Funding)
7. Assistance Listing Number #1
8. Assistance Listing Program Title #1
9. Assistance Listing Number #2
10. Assistance Listing Program Title #2
217.782.7500 Springfield 312.814.7179 Chicago www.illinois.gov/dceo

Uniform Budget Template

F	le Home Insert	Page Layout	Formulas Data	Review View	Help Acrobat 🔎	Search		
Û	PROTECTED VIEW Be careful—files from the Internet can contain viruses. Unless you need to edit, it's safer to stay in Protected View. Enable Editing							
C2	: ×	✓ f _x UEI#						
4	Α		В	С	D	E	F	
1	STATE OF ILLINOIS		UNIFORM GR	ANT BUDGET TEN	IPLATE	Commerce & I	Economic Opportunity	
2	Organization Name:			UEI#		NOFO #	2614-2348	
3	CSFA Number:	420-30-2614		CSFA Description:	Grants to community based org. or coalitions in will recruit prescreen and	Fiscal Year:	2023	
4		SECTION	A STATE O	F ILLINOIS FUND	S	Grant #		
5	Revenues					TOTAL	L REVENUE	
6	(a). State of Illinois Grant	Amount Requested	<u> </u>			\$	-	
7			BUDGET SU	MMARY STATE O	F ILLINOIS FUNDS			
8	Budget Expenditure Categories			OMB Uniform Guidance Federal Awards Reference 2 CFR 200		TOTAL EXPENDITURES		
9	9 1. Personnel (Salaries & Wages)				200.430	s	-	
10	10 2. Fringe Benefits				200.431	\$		
11	3. Travel				200.474	\$		
12	4. Equipment			200.439		\$ -		
13	5. Supplies				200.94	\$ -		
	6. Contractual Services &			200	318 & 200.92	\$ -		
	7. Consultant (Professiona			200.459		\$ -		
	9. Occupancy (Rent & U	tilities)			200.465	\$	-	
	11. Telecommunications				200.472	S	-	
	20 12. Training & Education			200.472		\$ -		
	21 13. Direct Administrative costs			20	00.413 (c)	\$	-	
	22 14. Miscellaneous Costs				200.413	S	-	
	25 16. Total Direct Costs (lines 1-15) 17. Indirect Costs* (see below)			200.414				
26 27	Rate:				200.111	\$	-	
28	Base:							
29	18. Total Costs State G	Frant Funds (16 &	:17)			\$		

Conflict of Interest Disclosure

Conflict of Interest Disclosure

Award applicants and recipients of awards from the State of Illinois (collectively referred to herein as "Crantee") must disclose in writing to the awarding State agency any actual or potential conflict of interest that could affect the State award for which the Grantee has applied or has received. See 30 ILCS 708/35; 44 Ill. Admin Code § 7000.40(b)(3); 2 CFR § 200.112. A conflict of interest exists if an organization's officers, directors, agents, employees and/or their spouses or immediate family members use their position(s) for a purpose that is, or gives the appearance of, being motivated by a desire for a personal gain, financial or nonfinancial, whether direct or indirect, for themselves or others, particularly those with whom they have a family business or other close associations. In addition, the following conflict of interest standards apply to governmental and non-governmental entities.

Definitions

Governmental Entity. If the Grantee is a governmental entity, no officer or employee of the Grantee, member of its governing body or any other public official of the locality in which the award objectives will be carried out shall participate in any decision relating to a State award which affects his/her personal interest or the interest of any corporation, partnership or association in which he/she is directly or indirectly interested, or which affects the personal interest of a spouse or immediate family member, or has any financial interest, direct or indirect, in the work to be performed under the State award.

Non-governmental Entity. If the Grantee is a non-governmental entity, no officer or employee of the Grantee shall participate in any decision relating to a State award which affects his/her personal interest or the interest of any corporation, partnership or association in which he/she is directly or indirectly interested, or which affects the personal interest of a spouse or immediate family member, or has any financial interest, direct or indirect, in the work to be performed under the State award.

The Grantee shall also establish safeguards, evidenced by policies, rules and/or bylaws, to prohibit employees or officers of Grantee from engaging in actions, which create or which appear to create a conflict of interest as described herein.

The Grantee has a continuing duty to immediately notify the Department of Commerce and Economic Opportunity (the "Department") in writing of any actual or potential conflict of interest, as well as any actions that create or which appear to create a conflict of interest.

Are there any current potential conflict(s) of interest, or any actions that create or which appear to create a conflict of interest, related to the State award for which your organization has applied?

□ No	☐ Yes	
t of interest, related to the S	interest, or any actions that creat tate award for which your organiza	

Mandatory Disclosure

Mandatory Disclosure	
Award applicants and recipients of awards from the State of Illinois (collective must disclose, in a timely manner and in writing to the State awarding agency criminal law involving fraud, bribery, or gratuity violations potentially affecting 44 Ill. Admin. Code § 7000.40(b)(4); 2 CFR § 200.113. Failure to make the remedial action.	y, all violations of State or federal g the award. See 30 ILCS 708/40;
Are there any violations of State or federal criminal law involving fraud, bribe affecting the awarding of a grant to your organization?	ry, or gratuity violations potentially Yes
If there any violations of State or federal criminal law involving fraud, bribery affecting the awarding of a grant to your organization, please describe them	, , , , , , , , , , , , , , , , , , , ,
Grantee has a continuing duty to disclose to the Department of Commerce an "Department") all violations of criminal law involving fraud, bribery or gratuity grant award.	
By signing this document, below, as the duly authorized representative of the	Grantee, I hereby certify that:
 All of the statements in this Mandatory Disclosure form are true, or my knowledge. I am aware that any false, fictitious, or fraudulent me to criminal, civil or administrative penalties. (U.S. Code, Title 1 	statements or claims may subject
 There is no action, suit or proceeding at law or in equity pending, r knowledge, threatened, against or affecting the Grantee, before an or administrative agency, which will have a material adverse effect the grant award. 	y court or before any governmental
 Grantee is not currently operating under or subject to any cease ar informal or formal regulatory action, and, to the best of the Grante the subject of any investigation by any state or federal regulatory, 	e's knowledge, it is not currently
 If Grantee becomes the subject of an action, suit or proceeding at material adverse effect on the performance required by an award, federal regulatory, law enforcement or legal authority, Grantee sha in writing. 	or an investigation by any state or
Grantee Organization (Company Name)	
Signature of Authorized Representative	Date
Printed Name (Authorized Signator Name)	
Printed Title (Authorized Signator Title)	CSFA Number

Energy Future Grant Program Application Utilize the standard template

Equitable Energy Future Grant Program Application

Applicant Name	Click or tap here to enter text.
EIN#	Click or tap here to enter text.
Applicant Address	Click or tap here to enter text.
GATA#	Click or tap here to enter text.
CAGE/UEI#	Click or tap here to enter text.
Do you have a parent company or	□Yes
subsidiaries?	□No
If yes, describe the structure and	Click or tap here to enter text.
provide entity names.	
Business legal structure (check all	□Sole proprietorship
that apply)	□Partnership (limited partnership or limited liability partnership)
	□Limited Liability Company (LLC)
	□Cooperative
	☐Governmental entity
Annual revenue of applicant	□0-\$100,000
business/organization	□\$100,001-\$500,000
	□\$500,001-\$1,000,000
	□\$1,000,001-\$10,000,000
Number of employees	□1-10
, ,	□11-50
	□50+
Please indicate whether you are an	□Illinois Shines (Adjustable Block Program)
Approved Vendor of either of the	□ Illinois Solar for All Program
following programs.	
For Illinois Shines Approved	□Yes
Vendors: Are you a certified Equity	□No
Eligible Contractor?1	(Please attach documentation demonstrating certification)

First two pages: Basic information about business, partnerships, equity eligible contractor eligibility.

Energy Future Grant Program Application: Relationship with community

Describe:

Project location's suitability for proposed use

Community the project will serve and community needs the project will address.

Business's historical or future partnership with community.



Energy Future Grant Program Application: Project description

- Describe the project(s) you are proposing
- Check the activities for which you are requesting funding:
 - Phase 1: Planning and feasibility
 - Phase 2: Pre-development and construction
- Sale of energy production (if relevant): Describe how you will sell the energy produced or conserved to customer.



Energy Future Grant Program Application: Phases

Phase 1:

- Market analysis
- Property due diligence
- Community outreach & engagement
- Architecture, design, engineering services
- Auditing, consulting, developer services
- Project pro-forma/budget
- Site acquisition planning
- Source project funding
- Project grant writing

Phase 2:

- Selecting contractors, securing contracts
- Project application
- Purchasing/leasing of land
- Permitting & zoning
- Interconnection application costs, fees, studies, expenses
- Equipment & supplies
- Employee training
- Community outreach, marketing & engagement
- Staff & operations expenses

Project outcomes

- Renewable energy: Describe the estimated amount of energy the project will generate, the project cost, and the beneficiaries of savings
- Energy efficiency projects: Describe the energy savings, non-energy benefits, and who will receive the benefits.



Leveraging other funding sources

- Equitable Energy Upgrade Program
- Illinois Solar for All
- Illinois Shines
- Illinois Climate Bank
- Community Development Block Grants
- Public Utility Energy Efficiency Programs
- Clean Energy Jobs & Justice Fund
- Other State, Local, Federal programs

Describe how you will leverage other funding sources.



Logistics

- How long will it take?
- Who will be assigned to the project?
 - Roles
 - Percentage time
 - New hires
 - Partnerships



Workforce development

- Will you hire CEJA/FEJA workforce graduates as contractors?
- What percentage of your workforce will meet equity eligible persons criteria?
- Will you provide on-the-job training opportunities?
- How will you support and help the clean energy workforce grow?
- How many permanent or temporary jobs will be created from the project?

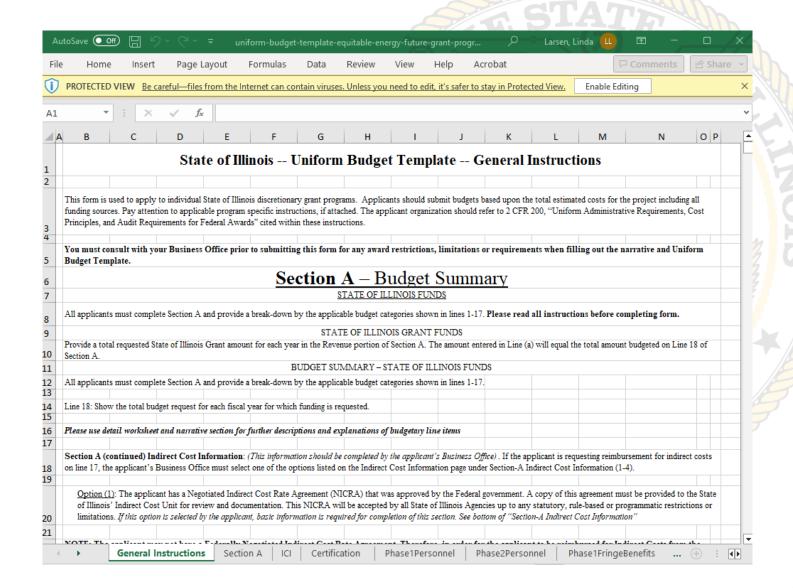


Supplemental documentation

- Documentation attesting you are an equity eligible contractor
- Property ownership/authority to make improvements
- Letters of support from community leaders/stakeholders
- Letters of support from CEJA/FEJA workforce program grantees
- Design or construction documents (if available)
- Quotes/budget estimates (if available)



Utilize Budget Template





A few things to know about the budget template

- It's a standard template, with a few sections that are specific to this program. Some sections may not apply to you.
- The template does a lot of the math for you but can get messed up if you add rows and columns in the wrong place. Be careful where you insert rows.
- If you are selected, DCEO may negotiate the budget—things may change.
- Phase 2 budget may be renegotiated after phase 1 is completed.



Let's look at the budget categories in the template. Notice they are separated in phases.

Personnel

Fringe benefits

Equipment

Supplies

Contractual Services & Subawards

Consultant (Professional Services)

Feasibility/Market
Analysis
(Phase 1)

Site Control Costs (Phase 2)

Permitting & interconnection Costs (Phase 2)



Where should I put this?

- Wages for project manager, outreach staff
 - Personnel
- Benefits for project manager
 - Fringe benefits
- Subrecipient staff wages
 - Contractual Services
- Zoning or building permit costs
 - Phase 2 Permitting & interconnection costs

- Architect/energy auditor costs
 - Consultant (professional services)
- Site testing costs
 - Phase 1 Feasibility/Market Analysis
- Legal fees associated with financing, purchasing, or leasing land
 - Phase 2 Site Control



Indirect costs

- Frequently referred to as *overhead costs* for things like rent, utilities, and general admin expenses. Not directly tied to the project.
- You'll need to identify an indirect cost rate: The proportion of indirect costs that a project will cover.

You can use:

- Negotiated Indirect Cost Rate.
 - Negotiated with the State of Illinois (provide copy of agreement).
 - Negotiated with federal government
- **De Minimis Rate:** Standard indirect cost rate of 10% for applicants that do not have a Negotiated Indirect Cost Rate Agreement.



Personnel

В	С	D	Е	F		G
Position(s)	Salary or Wage	Basis (Yr./Mo./Hr.)	% of Time	Length of time	Personnel Cost	
Program manager	\$50,000	Yr·	50%	1	\$	25,000.00
Coach/Instructor	\$30	Hr	100%	1600	\$	48,000.00
Assistant coach/support staff	\$20	Hr	100%	1600	\$	32,000.00
					\$	-
				State Total	\$	105,000.00



Are you partnering with another entity to deliver some of the scope of work? Their personnel costs will go under the "Contractual Services" Tab.



Fringe Benefits: What are they?

Benefits employees receive on top of their normal wages and salaries. Can include:

- Use of a company car
- Health/life/disability insurance
- Childcare reimbursement
- Pension/retirement

Position(s)		Base	Rate	Fringe Benefit Cost		
Mentor	S	7,500.00	25.00%	\$	1,875.00	
Coach	S	10,000.00	25.00%	S	2,500.00	
Admin	S	10,000.00	25.00%	S	2,500.00	
Support	S	5,000.00	25.00%	\$	1,250.00	
			State Total	S	8,125.00	

Fringe Benefit Example

Position(s)	Base		Rate	Fringe Benefit Cost		
Mentor	S	7,500.00	25.00%	S	1,875.00	
Coach	S	10,000.00	25.00%	\$	2,500.00	
Admin	S	10,000.00	25.00%	S	2,500.00	
Support	S	5,000.00	25.00%	S	1,250.00	
			State Total	\$	8,125.00	



Contractual Services & Subawards

Item		Contra	actual Services Cost
Fighting Illini Basketball Champaign Boys & Girls Club		\$	5,000.00
hampaign Boys & Girls Club		S	50,000.00
		s	-
	State Total	\$	55,000.00

Use this tab if you are partnering with another business or organization on this project, and if they will be receiving project funds to do part of the work on the project. These organizations will be "subrecipients" or "subcontractors" on your project.

• In the narrative on the budget template, provide details on any subcontractor or subrecipient budgets.



Consultant Services

Use this tab for any professional services you will be utilizing for your project

- Architect or design consultant
- Engineering firm consultant
- Energy auditor
- Grant writing consultant

In the narrative on the budget template, provide details on the consultant service budget.



Equipment vs. Supplies

Equipment: Used for projects over the long-term. Subject to depreciation and generally retain some value after use.

Supplies: Used over the short term, not subject to depreciation. Do not retain value.

Examples:

- Vehicles
- Computers
- Construction equipment

Examples:

- Paper
- Pens
- Printer ink



Budget Narrative Tips

Personnel Narrative (State):		

- Each budget tab asks for a brief budget narrative.
- Be specific and concise. Offer detail when helpful, but don't provide too much detail for smaller expenses.
- Cite calculations: show your math for both justifications of costs and accuracy.
- Collect quotes and invoices, if available.



Budget Narrative Examples

- Personnel: In describing costs, list personnel and their positions and briefly describe their contribution to the project.
- Consultants or contractors: Clearly explain who is being subcontracted, their scope of work, and why you needed a person's expertise or services.
- Equipment: Identify pricing or quotes. Explain how the equipment will be used in the project and if it will be shared with other projects.



A few budget and grant resources

https://dceo.illinois.gov/aboutdceo/grantopportunities/grant-basics.html

- Administration vs. Programmatic costs
- Indirect Cost and Indirect Cost Rate
- Requirements for Pass-Through Entities

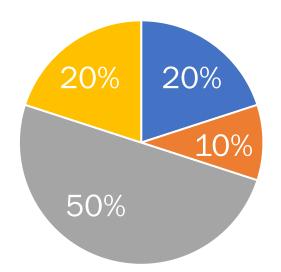
https://dceo.illinois.gov/aboutdceo/grantopportunities/learning-library.html



How will proposals be scored - Merit-based review process

Applicant Review Criteria

- Applicant Team Qualifications & Capacity
- Documentation of Need
- Project Quality
- Cost Effectiveness



Proposals will be reviewed on a rolling basis by the Merit Review Team.

Applications scoring 75% or higher will be funded, until available funds are allocated.



Get Technical Assistance from a CEJA Program Coach

CEJA Program Coaches provide technical assistance on developing an effective grant application. Applicants may sign up for multiple TA sessions.

Use the QR code or link to sign up:

https://forms.office.com/r/4qUkTd gCFY CEJA NOFO Applicant Technical Assistance Sign Up



Learn more, ask questions, get assistance

- Program, eligibility requirements and submission information can be found on the NOFO webpage: https://dceo.illinois.gov/aboutdceo/grantopportunities/3054-2638.html
- Submit questions to <u>ceo. ceja@illinois.gov</u>. Responses to questions will be made publicly available on the NOFO webpage
- Contact Aaron McEvoy, grant manager. <u>Aaron.McEvoy@Illinois.gov</u>



Next Technical Assistance Webinar

December 14, 2023

https://illinois.zoom.us/meeting/register/tZEvceysqjkqEtYA7WQ9aNAXZrnsE-WNohh-#/registration



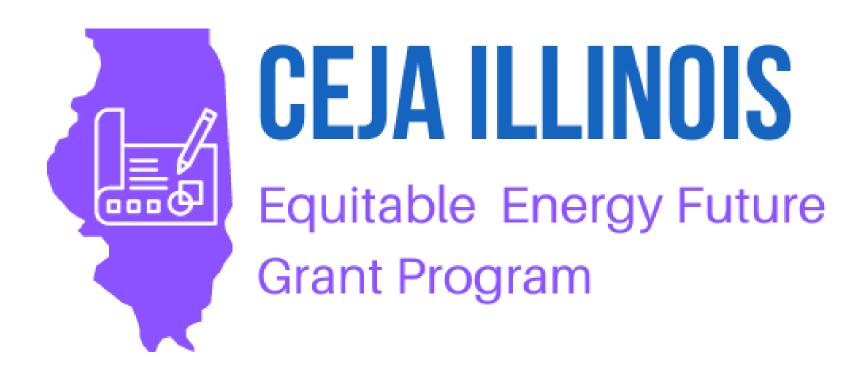


More Resources

• List of EEC via the Illinois Shines program: Find-an-Equity-Eligible-Contractor-as-of-11-3-2023.pdf (illinoisshines.com)







Questions? Email ceo.ceja@illinois.gov

