



# Illinois Department of Commerce & Economic Opportunity

OFFICE OF TRADE & INVESTMENT

JB Pritzker, Governor

## Illinois in the International Marketplace

### Exports are a Significant Portion of Illinois' Economy<sup>A</sup>

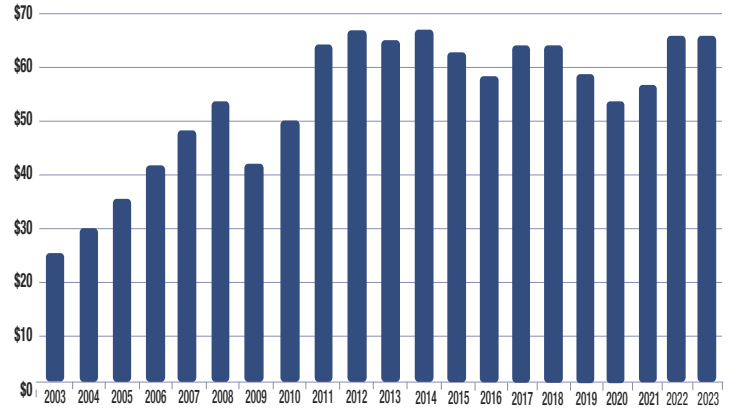
- Preliminary Illinois exports totaled over \$78.72 billion in 2023. The preliminary agricultural adjusted figure for 2023 is \$81.0 billion.<sup>C</sup>
- Since 2019, Illinois exports have increased by \$18.96 billion or 31.7%
- Illinois is the largest exporting state in the Midwest and the 4th largest in the nation, using agricultural adjusted figures provided by Census Bureau/USDA cash receipts<sup>C</sup>
- 11 out of top 20 export industries increased since 2022
- 18 out of top 20 export industries increased since 2019
- Top 7 Illinois export industries have seen gains since 2019
- 19 of the top 20 Illinois export partner countries have seen gains since 2019
- Export activities support over 800K jobs in Illinois<sup>B</sup>

Rank	Illinois' Top 10 Export Industries (87.1% of Total)	2023 Annual Exports (Billions)	Change Since 2022	Change Since 2019
1	Chemicals	\$15.66	-2.1%	61.9%
2	Machinery, Except Electrical	\$13.52	7.5%	23.5%
3	Computer and Electronic Products	\$9.67	20.2%	24.5%
4	Transportation Equipment	\$7.68	-12.3%	13.8%
5	Food and Kindred Products	\$4.68	0.5%	23.4%
6	Agricultural Products	\$4.41	14.8%	118.0%
7	Fabricated Metal Products, Nesoi	\$3.83	-1.3%	12.5%
8	Electrical Equipment, Appliances, and Component	\$3.49	7.7%	-0.6%
9	Primary Metal Manufacturing	\$3.14	18.1%	134.6%
10	Plastics and Rubber Products	\$2.48	-1.6%	32.1%
<b>Total All Industries</b>		<b>\$78.72 Billion</b>	<b>0.1%</b>	<b>31.7%</b>

### Illinois' Export Growth Comes from Around the Globe

- 15 of Illinois' partner countries' markets are worth over a billion dollars in export value
- United Kingdom was the largest single contributor to growth, with a \$745.8 million, or 38.4% increase over 2022
- Other notable growth markets include Netherlands \$362 million (17.5%) and Mexico \$1.40 billion (12.18%) increase over 2022
- 19 of the top 20 Illinois export partner countries have seen gains since 2019

### Illinois Exports 2003-2023 (in billions)



### Illinois Exports a Diverse Range of Products

- Computer And Electronics Products was the single largest top 10 contributor to growth by percentage, with a 20.2%, a \$1.63 billion dollar increase over 2022
- Primary Metal Manufacturing was the second largest contributor to growth by percentage with a 18.1%, a \$481 million increase over 2022
- Machinery, Except Electrical recorded gross export sales increases of about \$942.7 million over 2022
- Electrical Equipment, Appliances, And Component recorded gross export sales increases of about \$250 million over 2022
- 18 of the top 20 industrial export categories have seen gains since 2019
- 15 Illinois export industries are valued at over \$1 billion dollars in total exports

Rank	Illinois' Top 10 Partner Countries (74.4% of total)	2023 Annual Exports (Billions)	Change Since 2022	Change Since 2019
1	Canada	\$20.55	-15.3%	31.0%
2	Mexico	\$12.93	12.2%	39.0%
3	Germany	\$4.49	4.9%	35.8%
4	China	\$4.41	10.8%	51.3%
5	Australia	\$4.40	-3.4%	26.9%
6	United Kingdom	\$2.69	38.4%	64.7%
7	Brazil	\$2.68	5.4%	43.0%
8	Japan	\$2.59	8.5%	31.7%
9	Netherlands	\$2.42	17.5%	102.2%
10	Korea, Republic Of	\$1.42	3.0%	28.6%
<b>Total All Partner Countries</b>		<b>\$78.72 Billion</b>	<b>0.1%</b>	<b>31.7%</b>

A: Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau March 2024, preliminary

B: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. This statistic will be updated in spring 2024.

C: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading, has a known and important shortcoming especially with regards to agriculture consolidation and consolidation in general at coastal ports.

Logistics companies and commodity trading firms maybe the exporter of record even though the products came from a different state/producer.

D: Foreign Direct Investment Data Source – Dunn and Bradstreet May 2024

\*FDI employment data (domestic) is subject to market fluctuations.

\*\*IL Foreign country employment reporting based on modeled data.



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## Foreign Direct Investment (FDI) in Illinois

- Over 2,678 firms that employ more than 550,763 people in Illinois<sup>D\*</sup>
- Illinois is ranked 2nd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2024)
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange)
- Chicago is the #1 container hub in the western hemisphere. Cargo moving between Asia, Europe, and the Americas often passes through Chicago, making it a crucial transfer hub
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,239 passenger flights a day (plus over 83 cargo flights a day), flights to more than 1,077 routes, 46 countries servicing over 134 airlines
- Foreign trade zones, located at eight sites across the state, offer low-cost production and warehousing facilities for import- and export-bound products

## Top 15 Countries with FDI in Illinois by Employment<sup>D\*</sup>

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N. Ireland)	96,260	1,631	302
2	Germany	70,905	1,332	281
3	Canada	57,265	1,502	279
4	Japan	56,743	1,639	453
5	France	47,469	930	126
6	Netherlands	34,960	345	89
7	Switzerland	34,116	562	117
8	Ireland	28,787	514	46
9	Luxembourg	24,178	379	64
10	Sweden	17,668	251	78
11	Australia	8,751	150	50
12	India	8,036	148	96
13	New Zealand	6,479	69	13
14	Denmark	5,981	127	35
15	China	4,925	191	85
<b>Total FDI</b>		<b>550,763</b>	<b>11,123</b>	<b>2,678</b>

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 B: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. This statistic will be updated in spring 2024.  
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 D: Foreign Direct Investment Data Source – Dunn and Bradstreet May 2024  
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## Top 15 Foreign Firms in Illinois by Employment<sup>D\*</sup>

Rank	Global Ultimate Business Name	Global Ultimate Country	Number of Employees
1	Compass Group PLC	UK (England, Scotland, Wales, N. Ireland)	23,310
2	Fareva	Luxembourg	13,000
3	Randstad N.V.	Netherlands	10,815
4	Banque de Montreal	Canada	10,125
5	Continental AG	Germany	9,641
6	BP PLC	UK (England, Scotland, Wales, N. Ireland)	8,758
7	Otto Krahn (GmbH & Co.) KG	Germany	8,301
8	Swiss Steel Holding AG	Switzerland	7,148
9	Compagnie des Chemins de Fer Nationaux du Canada	Canada	6,988
10	AON Global Limited	Ireland	6,800
11	Agence des participations de l'Etat	France	6,431
12	Schneider Electric SE	France	6,190
13	Shire Limited	Ireland	5,975
14	Packaging Holdings Limited	New Zealand	5,967
15	Nestle S.A.	Switzerland	5,899
<b>Total FDI</b>		<b>All Countries</b>	<b>550,763</b>

## Top 15 Illinois Firms with Overseas Employment<sup>D\*\*</sup>

Rank	Global Ultimate Business Name	Number of Employees
1	Jones Lang Lasalle Incorporated	93,259
2	McDonald's Corporation	91,196
3	United Airlines Holdings, Inc.	80,499
4	Mondelez International, Inc.	74,237
5	Arthur J. Gallagher & Co.	52,161
6	Abbott Laboratories	37,549
7	Baxter International Inc.	30,979
8	Illinois Tool Works Inc.	29,285
9	Lkq Corporation	22,731
10	GE Healthcare Technologies Inc.	19,577
11	Northern Trust Corporation	19,448
12	Abbvie Inc.	14,423
13	Walgreens Boots Alliance, Inc.	11,878
14	Kellanova	10,640
15	Archer-Daniels-Midland Company	10,013
<b>Total Illinois FDI Employment Abroad</b>		<b>883,182</b>
<b>Total Illinois Locations Abroad</b>		<b>17,334</b>
<b>Total Number of Illinois Firms Abroad</b>		<b>1,158</b>